

KEVIN MORAN

President & CEO

National Ferry Corporation

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PROFESSIONAL SUMMARY

Mr. Moran is a results-driven executive with twenty-five years of senior management experience. His management style integrates proven industry practices with innovative technologies and management techniques, and has been honed over a long career as a CEO.

EXPERIENCE

National Ferry Corporation

- President and CEO of National Ferry Corporation.
- Serves as managing member of DC Harbor Cruises, LLC (DCHC) as a wholly-owned subsidiary of National Ferry.

Circle Line-Statue of Liberty Ferry, Inc., New York, NY

President & Chief Executive Officer

- President and CEO of Circle Line
- Served on Circle Line's Board of Directors and as Trustee of the Circle Line Trademark Trust.
- Restructured and re-branded the company, and then implemented diversification strategies (including the formation of its wholly-owned subsidiary, "Circle Line Harbor Cruises, LLC"), permitting Circle Line to resume operations, mitigate organizational and operational risks and return to profitability.
- Provided personal ground-level management in support of the 9/11 evacuation and rescue mission, NYC 2003 Blackout, and Staten Island Ferry disaster.
- Recipient of 9/11 Transportation Medal awarded by the Department of Transportation.

T.A. Carlson & Company Consulting, Fairfax, VA

President & Chief Operating Officer

- Executive in charge of a nationally recognized management consulting firm specializing in providing management guidance to fortune 100 companies.
- Provided project guidance and final quality assurance management over a full range of management consulting services, including acquisition review and analysis strategies; risk management; strategic planning; presentation of sophisticated studies, contracts, claims, and termination settlements; resolution of disputes; and litigation support.
- Provided internal risk management program and training to Federal Aviation Administration for use on its *Wide Area Augmentation System (WAAS)*.

Watkins, Meegan, Drury & Company, McLean, VA

Senior Manager

- Established firm's *Government Contractor Services* management consulting practice.

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- Responsible for practice development and overall project management.
- Assisted client companies in preparing and negotiating major contract claims.
- Assisted client companies in preparing major cost proposals to the U.S. Government.

Ernst & Young, Washington, DC

Aerospace and Defense Contractor Consulting Group

Manager/Independent Consultant

- Member of Ernst & Young's (then Ernst & Whinney) original Government Contracting Services practice (GCS) in NY; later transferred to establish firm's GCS presence in Washington, DC.
- Project Manager on major risk-management consulting engagements on a national basis.
- Assisted in resolving regulatory and contract issues impacting major client companies doing business with the Federal Government.
- Provided litigation support services to government contractors defending false claims/qui-tam actions.

Grumman Aerospace Corporation, Bethpage, NY

Senior Contract Administrator

- Staff member in the Corporate Services Division of Grumman Aerospace Corporation assigned to Grumman's Electronic Systems Division as Senior Contract Administrator.
- Negotiated and served as primary customer point-of-contact for fiscal-year contracts CAT/RADCOM Electronic Systems with the U.S. Navy (contract amounts exceeding \$150 million).
- Executive job rotation program with management training in program planning, budgeting and control, cost accounting, estimating, and contract management.

EDUCATION

Master of Business Administration (M.B.A.)

Corporate Finance and Investment

Adelphi University, Garden City, New York

Bachelor of Science (B.S.)

Management

C.W. Post College, Long Island University, Greenvale, New York