

WILLIAM MORAN

*Vice President &
Program Treasurer*



National Ferry Corporation

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PROFESSIONAL SUMMARY

Mr. William Moran is the former Vice President and Treasurer of Circle Line–Statue of Liberty Ferry, Inc. Mr. Moran began his career with Circle Line in 1986 as a Deckhand and held various positions with the company over a 16 yr period, gaining an abundance of experience and expertise in the waterborne transportation and sightseeing industry.

EXPERIENCE

National Ferry Corporation

- Vice President and Program Treasurer of National Ferry Corporation.
- Director of DC Harbor Cruises, LLC, as a wholly-owned subsidiary of National Ferry.

Circle Line-Statue of Liberty Ferry, Inc., New York, NY

Vice President & Treasurer

- Responsible for the administration and coordination of the efficient operation of the Statue of Liberty and Ellis Island Ferry Service.
- Responsibilities included Personnel, Human Resources, Budget, Contracts and Vendor Relations in support of a 10 boat operation with over 250 employees.
- Worked with Government agencies such as the National Park Service (DRPA) and the United States Coast Guard. Ensured compliance with codes required by these agencies.
- Oversaw all contracts and ensured compliance with contract requirements.
- Generated annual operating budget based on operational needs. Tracked budget expenditures to curtail any overruns. Performed audits and presented audited budget to the Board of Directors for approval on an annual basis.
- Worked with Human Resources to hire new employees and develop existing employees. Handled employee relations counseling and issue resolution. Enhanced, developed, implemented and enforced policies and procedures.

New York City Transit Authority

Contract Manager – Para transit Contracts

- Managed multi-year contracts for the provision of on-street transportation service awarded for a total of 750 million dollars.
- Served as a liaison between NYC Transit and Contractor Project Management. Responsible for processing monthly invoices for payment to the contractors.
- Analyzes monthly service indicators and reports to monitor contractor performance and assesses Liquidated Damages (LDs) and Credits for Performance Deficiencies (CPDs) against monthly payments. Audit monthly reconciliation reports from contractors to ensure compliance.
- Performs on-site audits and reviews various performance issues with Contractor Project Managers.

Wealth Advisory Group, LLC
The Guardian Life Insurance Company of America

Financial Representative

- Series 7 Securities License.
- State licensed in New York, New Jersey & Connecticut to sell Life and Health Insurance.
- Guided clients through the financial planning process to help them protect and grow their assets.
- Established over 80 accounts in less than 18 months.

Bowne of New York City, LLP

Operations Manager

- Accountable for overall performance of the department. Managed the traditional offset printing, digital on-demand printing, bindery and shipping departments. Seamlessly migrated between first (day) and third (midnight) shifts, providing Senior Management high client satisfaction and end product reliability. Managed all high-profile, time sensitive mailings.
- Responsible for client relationship development with high-profile firms, ensuring highly confidential filings between Fortune 500 firms and the SEC, NYSE and other Security Regulated Agencies. Monitored client survey results and improved departmental processes. Coordinated client needs with warehouse fulfillment department.
- Managed staff of approximately 50 people, including Project Coordinators, Team Leaders, and other line staff. Assisted sales department in writing and delivering sales presentations to clients. Monitored, evaluated and conducted progression and performance reviews for all direct reports. Coordinated department staffing needs, including the recruitment, hiring, training and termination of employees.

EDUCATION

Bachelor of Business Management – June 1989

Iona College, New Rochelle, New York